

## Assistant Sales Manager (Based in Hicom-Glenmarie)

### **QAM (ASIA-PACIFIC) SDN BHD**

#### **Sales & Marketing Department**

##### **Job Responsibilities:-**

- Develop new business and maintain current business in Malaysia and China market.
- Manage the overall sales performance and drive the sales and marketing team to achieve the sales target.
- Visit customers and deliver presentation.
- Handle sales and technical inquiries from customers.
- Handle and work with supplier closely.
- Plan, develop and implement sales and marketing strategies to achieve overall targets and objectives.
- Perform competitive analysis on market share, industry trend and technology.
- Supervise daily activities of sales engineers.

##### **Requirements:-**

- Possess at least a Diploma in Marketing, International Business, Engineering related field or equivalent.
- Minimum 3 years of related working experience.
- Sales experience in Semiconductor or related industry will be at added advantage.
- Excellent presentation skills and time management abilities.
- Strong analytical, diagnostic, negotiation and problem solving skills.
- Self-starter and a good team player.
- Both spoken and written in Mandarin is a must.
- Possess own transport and willing to travel locally or outstation.